

**"A team that combines this specialist level of legal expertise, with commercial savvy and strategic insight is a rare find."**

Client, Landed Estates

## Development and Strategic Projects

Some property projects and clients require more than standard or transactional legal services. Our specialist, highly experienced team works closely with clients on a long-term basis, providing strategic advice and insight on complex, large-scale, multiparty projects. Our service combines trusted legal knowledge and advice with sound commercial understanding.

You may be exploring your options for the sale of land, or a portion of land for development or seeking a more comprehensive understanding of how to move into a joint venture. Whatever your requirements, we are here to guide you through every step of your project.

Owing to our experience in this area, we have long-established and extensive networks of contacts who may also be of benefit to you and your project.

### How can we help you?

- Complex development or regeneration projects, from beginning to end
- Acquisition of corporate headquarters and national and regional distribution centres
- Joint property ventures
- Disposal of land for residential and other development by option, promotion or collaboration agreement
- Disposal of development plots within a serviced scheme
- Specialist property legal services in connection with operation of docks, ports and other logistic facilities
- Retail and mixed-use developments, as well as town centre development and regeneration

**"Richard Mays has supported us with his prompt proactive approach and his attention to detail is outstanding, a truly professional lawyer"**

Client, manufacturing Sector

**"Andrea Hewitt was able to grasp the details of an especially complex transaction, and saw the documentation through to conclusion, with diligence in her dealings with the other side."**

Legal 500 2023

**"We have found Chris Waterhouse to be diligent and professional, with a can-do, pragmatic approach."**

Client, professional services

**A breadth  
and depth of  
experience –  
our work in this  
area of expertise**

- Acting for adjoining landowners in connection with a co-operation agreement for the sale of 6 acres of land for residential development.
- Creation of a pooling agreement between six adjoining landowners in connection with the sale of land for residential development.
- Acting for landowners in connection with a promotion agreement for the potential sale of 27 acres of land for residential and commercial uses.
- Creating an equalisation agreement between adjoining landowners in connection with comprehensive development and then sale of 50 acres of land.
- Acting for a developer in connection with the development and disposal of a £14 million office to residential scheme in Central London.
- Acting for a developer in connection with the development and plot disposal of a business park with consent for 612,000 sq ft of high-tech business premises.

**“Astute and accomplished lawyer, with the technical skill to pick up issues sometimes overlooked by other lawyers, together with the commercial ability to identify practical and reasonable solutions, invariably workable for both parties. Richard is a great ‘can-do’ lawyer on a development project”**

Client, large-scale development

If our specialist expertise in this area can assist you and your business, talk to us today by calling **01482 325242** or email Richard Mays on: **[richard.mays@andrewjackson.co.uk](mailto:richard.mays@andrewjackson.co.uk)**



## Real Estate (Transactional)



### Richard Mays

Partner

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Richard is head of the development and strategic projects team and has extensive experience dealing with complex and strategic real estate transactions.



### Geoff Phillips

Partner

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Head of real estate and property at the firm, Geoff has particular expertise dealing with acquisitions involving large, complex sites with unusual issues to overcome.



### Chris Waterhouse

Partner

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Chris has over thirty five years' experience acting on a range of commercial property transactions, particularly development projects and option, promotion and collaboration agreements for the sale of residential development sites.



### Claire Ramsden

Partner

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A commercial property lawyer for over twenty years, Claire has particular experience advising clients on development projects, development site acquisitions and estate infrastructure.



### Robert Hill

Partner

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Recently arrived from a major regional law practice, Rob has significant experience in all aspects of transactional property work, including warehousing and logistics.



### Andrea Hewitt

Partner

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An experienced commercial property lawyer, Andrea has particular expertise in "end to end" development work, guiding clients through the process from acquisition to development and then onward sale.



**Sam Peake**  
Partner

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Although dealing with a range of commercial property work, Sam's legal expertise also includes development projects for rural property; overage, pre-emption and option agreements; and securitisation.



**Harry Mills**  
Senior Solicitor

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In addition to extensive experience dealing with asset management work, Harry also deals with other transactional property work, including development projects, overage agreements and option agreements.



**Yasmin Fenton**  
Senior Solicitor

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Yasmin advises clients on a full range of commercial property transactions, often involving large and complex sites, and these include conditional land acquisitions, acquisitions of development sites, disposals, options and securitisation transactions.

## Real Estate (Litigation)



**Stephen Kell**  
Partner

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With over thirty years' experience in real estate litigation, Stephen works closely with landowners and developers, advising on a full range of contentious and litigious real estate matters.



**Rikki Foster**  
Solicitor

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Rikki provides legal support in the resolution of a variety of contentious property matters, such as boundary disputes, right of way and access disputes and claims for possession.

## Real Estate (Tax)



**Fiona Phillips**  
Partner

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Fiona is a chartered accountant and chartered tax advisor with many years experience advising on property related tax issues, including capital gains tax, capital allowances, VAT and SDLT.